

2019 ANNUAL REPORT



Amy Matthews
Church Church Hittle + Antrim
Board Chair of Aspire Indiana





Barbara Scott, LCSW, MBA President & CEO of Aspire Indiana

2019 was truly a transformational year for Aspire Indiana (AI), a Community Mental Health Center and Aspire Indiana Health (AIH), a Federally Qualified Health Center. The most significant change is that two formed a consolidated health system.

In November we reorganized our business operations with AIH as the parent company and AI as a subsidiary. Together we will be branded as Aspire Indiana Health but remain two separate corporations.

"It took lots of planning and hard work, but we believe this new identity reflects the culmination of our journey to becoming a fully integrated nonprofit healthcare provider," President and CEO Barbara Scott said.

"High risk populations with complex medical, behavioral, financial and social needs remain at the core of what we do. We are simply able to insure that the people we serve have access to all the care they need in a seamless, integrated method. It's a 'No Wrong Door' approach to comprehensive healthcare."

The Aspire organization also saw significant expansion. We also consolidated operations with Progress House, the oldest and largest recovery residence in Indiana. Progress House (PH) is now a corporation within the Aspire Indiana Health system as a subsidiary of Aspire Indiana.

Together, AIH, AI and PH are pioneering a new way of thinking about substance use disorder. We have developed a model we call, "Whole Health Recovery Centers" where we bring all the services people struggling with addiction need to combat their disease, while providing a safe, sober place to live.

The first such recovery center is in the final stages of approval in Anderson, and we are making plans to establish more.

Also in 2019, longtime Noblesville physician Dr. David Dwyer joined the Aspire family. We are thrilled to have a veteran caregiver known for his diligence and compassion as part of our company.

Aspire continues to make strides in being recognized as a high-performing organization. Our information technology team has received national recognition for moving to a cloud-based system with greater flexibility and security. We are discovering new ways to use metrics to measure how well we're performing and highlight areas for innovation. Our clinic team has received recognition for achieving a zero suicide milestone this past year after adopting protocols and workflows promoted by the national Zero Suicide Initiative.

As a growing organization, we have ramped up our recruiting efforts so we can find and hire the best candidates to deliver high-quality services to our clients. It takes a special kind of person to work at Aspire, one who sees serving others as central to their daily mission.

For the first time, we are actively marketing and promoting our brand so that potential consumers, referral sources and community stakeholders know what we do and what we offer through our hefty array of medical, behavioral and support services. This includes advertising, public relations and other forms of outreach that represent a new paradigm for us.

Aspire Indiana Health is growing, but we're also "changing our DNA." This means no longer operating in relative anonymity to our historic base of at-risk populations. We offer "Whole Health for the Whole Family," and the years to come are bright with promise.

BOARD OF DIRECTORS

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Amy Matthews

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Leroy Quashie, PhD

Board Secretary
 Trent Scott

Board Treasurer

Michael J. Hall

- Meredith Carter
- · John Demaree
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- Dr. Eric A. Marcotte
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- · Carolyn P. Brody

EXECUTIVE STAFF

· President & CEO

Barbara Scott, LCSW, MBA

· CAO

Dee Roudebush

· CFO

Tim Crockett

 VP, Medical Services/Medical Director Betsy Rosiek, MD

· CIO

Jody Horstman, HSPP

СТО

David Speicher

· cso

Jerry Landers, DBA

· cqo

Jim Skeel, LMHC

 VP, Corporate Development & Executive Director, Progress House

Darrell Mitchell

VP, People Operations

Lise Ebert

BHAGS

In August 2016, Aspire announced a list of Big Hairy, Audacious Goals (BHAGs) that would test the scope of our ambitions and what we want to accomplish in serving our communities. We're proud to announce that two of the four BHAGs have already been met!

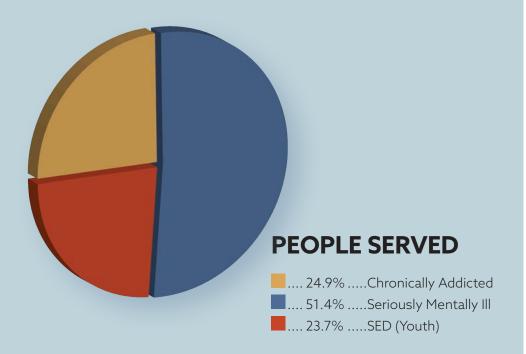


ZERO SUICIDES among those we serve by 2021.

SERVE 20,000 unique individuals by 2020.

INCREASED LIFE EXPECTANCY in those with SMI, 10 years by 10 years (2026). There is improvement in BMI, LDL, HbA1c, Total Cholesterol and HDL, Glucose and Waist Circumference.

100% CLOUD-BASED by 2020 and we are currently 78% cloud-based.



SERVICES

CRISIS SERVICES:

Total phone contacts/calls	16,865
Total CIT police officer interventions	793
Total youth involved	307
Total inpatient admissions	877
Total urgent intakes scheduled	2,244

ASPIRE SERVICES (units of services):

Structured group living42,60	3 I
HCBS - Adult	31
School Based	27
Outpatient)6
Other	20
Overall services	95

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ACCESS SERVICES:

Incoming calls to Access and Crisis	97,539
Requests for treatment	11,197
Distinct individuals	10,533

KIDS TALK:

RIDS IALK.
Children were served through forensic interviews
Adult non-offending caregivers served through victim advocacy 663
Number of times prevention program presented in schools 395
Number of schools prevention program presented to36
Number of students prevention program presented to 12,067
Amount of funds raised for Stand Up for Kids!\$49,000

HOUSING CLIENTS SERVED:

Veterans	52
May House	35
HUD properties	109
6th Street co-op	6
Permanent supportive housing	
Emergency Solutions grant	
Housing First grant	38
Aspire Manor	

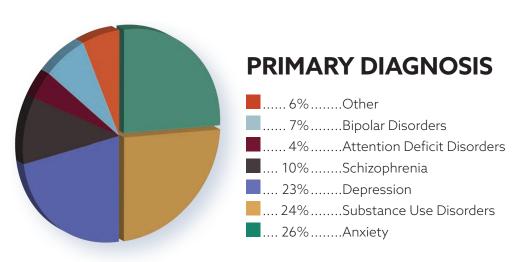
FINANCIALS

REVENUE

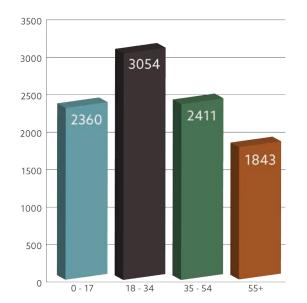
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Net client service revenue	\$15,740,408
Government/Grants	11,544,379
County funding	3,928,283
Interest and dividend income	884,339
Contributions	34,136
Project, program and subcontract revenue	468,334
Net rental revenue	720,435
Other	939,211
TOTAL	\$34,259,525

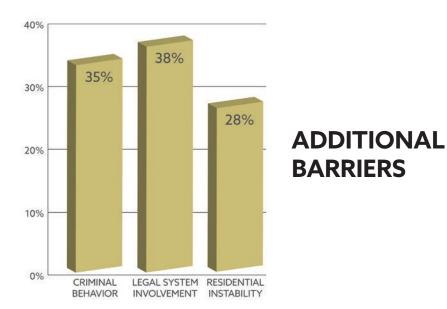
EXPENSE

Mental Health/Substance Abuse/Recovery	31,308,759
Housing	631,734
Employment	204,229
Total Expense	32,144,722
Reserve for future growth and investment	\$2,114,803



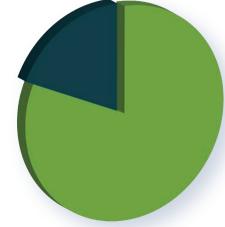
AGES SERVED

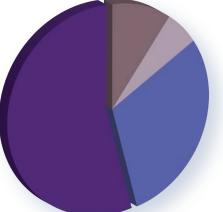




INCOME STATUS







INTENSITY OF SERVICES

10%Therapy Only
6%Therapy and Case Management
30%Community Based Services
54%Intensive Community or Residential