

# SITEJET

## Account Manager (m/f/d)



At Sitejet, we're transforming website design. We're building a platform that replaces the complex, difficult process most designers know with a lightning-fast builder, intuitive automation, and built-in client management system. We're making client sites easier to design than ever before. We have an exciting and challenging journey up ahead, and we're looking for motivated, creative, and driven applicants ready to help us revolutionize this decades-old industry.

You've come to the right place if you're thrilled to work in a growth-driven startup and will be a perfect fit for our fun and dedicated team!



When?  
Immediately



Address  
Klosterstr. 62  
10179 Berlin



Contact  
[talent@sitejet.io](mailto:talent@sitejet.io)



Where?  
Berlin



## What you`ll do

- Build a deep understanding of web designers and the challenges they face
- Learn and stay up to date on Sitejet, becoming an expert on the software
- Acquire new web designers and agencies over the phone or in webinars
- Keep open lines of communication with the engineering team to stay in tune with new features and to pass on customer feedback to optimize our software
- Communicate with our customers and community effectively and sustainably to build up a long-term partnership

## Who we`re looking for

- Several years of experience in sales or account management (B2B), ideally in a SaaS company
- Strong track record in acquiring new customers and highly motivated to establish Sitejet within the web design industry
- Power of persuasion on the phone and strong communication skills
- Extremely ambitious way of working, charisma, and a positive attitude
- Highly motivated and self-driven personality being comfortable setting and achieving high goals
- A background in or passion for web design would be excellent
- Able to speak, write, and read English at a native level; German business proficiency is a plus



## What we offer

- You work directly with our founders and get the opportunity to take a part in building a new department
- You have the chance to actively shape the new business and create something truly meaningful—for our customers and yourself
- Our “we can do it” mindset coupled with our start-up style atmosphere allows us to pursue an agile approach and to offer an innovation-friendly workplace
- A highly motivated and collegial team, which stands by your side with advice and action
- Prime office location—in the heart of Berlin, where coffee flatrate, fruits, and other extras awaits you

## How your career starts

If you are ready for this challenge, we would be happy to receive your application including your date to start and your salary expectations. Any questions? Feel free to contact our Talent Acquisition team: [talent@sitejet.io](mailto:talent@sitejet.io)